

Small Employers Rate Change - 1999

(January 2, 1999 - January 1, 2000)

<u>Company Name</u>	<u>All Business</u>		<u>Open Blocks</u>		<u>Closed Blocks</u>	
	<u>Premium</u>	<u>Rate Chg</u>	<u>Premium</u>	<u>Rate Chg</u>	<u>Premium</u>	<u>Rate Chg</u>
Aetna	4,100,976	13.7%	4,100,976	13.7%		
Alta HP (fka Anthem Life)	783,584	5.0%	783,584	5.0%		
Atrium HP	6,422,614	9.8%	6,422,614	9.8%		
Blue Cross	77,722,626	11.1%	77,722,626	11.1%		
Central Benefits Natl	6,203,055	7.7%	6,203,055	7.7%		
Centris Life (fka Seaboard Life)	26,537	7.7%			26,537	7.7%
Compcare	46,296,000	8.0%	46,296,000	8.0%		
Consec Medical(fka Conn Nat'l Life)	2,510,757	20.0%	519,376	9.8%	1,991,381	22.7%
Dean Health Plan	9,742,302	22.9%	1,285,619	25.3%	8,456,683	22.5%
Emphesys	39,525,835	25.3%	39,525,835	25.3%		
Employers Health	89,570,644	27.3%	89,570,644	27.3%		
Employers Ins of Wausau	14,240,497	21.9%	14,128,449	21.8%	112,048	34.4%
Epic	1,175,516	9.9%	1,175,516	9.9%		
Family Health Plan	17,438,363	8.0%	17,438,363	8.0%		
Federated Mutual	14,318,389	18.4%	14,318,389	18.4%		
First Allmerica - new	1,685,004	41.5%	1,685,004	41.5%		
Fortis Benefits Ins Co	4,471,735	22.3%	4,333,490	22.3%	138,245	22.3%
Fortis Ins (fka Time)	15,522,738	18.1%	7,272,980	18.1%	8,249,758	18.1%
Golden Rule	2,899,167	17.1%	2,010,520	17.0%	888,647	17.3%
Great Midwest Ins	643,559	22.5%	643,559	22.5%		
Greater LaCrosse	6,174,587	9.5%	6,174,587	9.5%		
Group Health - EC	58,393	10.5%	58,393	10.5%		
Group Health - SC	13,138,740	8.0%	13,138,740	8.0%		
Guardian Life	6,172,637	24.1%	6,172,637	24.1%		
Gunderson Lutheran	1,763,314	10.5%	1,763,314	10.5%		
Humana Wisc Health	7,136,014	13.1%	7,136,014	13.1%		
John Alden Life	10,252,136	38.8%	10,125,683	39.1%	126,453	16.1%
John Hancock	1,701,716	19.4%	1,697,263	19.4%	4,453	15.0%
Life Investors	1,038,981	17.4%	1,038,981	17.4%		
Medica HP	2,137,510	9.8%	2,137,510	9.8%		
Medica Insurance	1,925,655	9.8%	1,925,655	9.8%		
Medical Associates	991,239	15.2%	991,239	15.2%		
Mega Life & Health	772,345	42.5%	741,328	42.9%	31,017	33.2%
Metroplitan Life	257,101	11.3%			257,101	11.3%
MercyCare(fka MHS)	5,787,093	18.3%	3,411,696	9.0%	2,375,397	31.7%
Midwest Security Life	36,655,515	19.9%	36,369,323	20.0%	286,192	12.3%
Midwestern United Life	784,151	0.0%	784,151	0.0%		
National Health Ins	4,344	0.0%			4,344	0.0%
Network Health Plan	39,128,711	8.7%	38,745,680	8.7%	383,031	8.1%
New England Life	986,792	11.3%	986,792	11.3%		
New York Life Ins(NYLCARE)	27,990	0.4%	27,990	0.4%		
North Central HPP	10,950,685	12.6%	10,950,685	12.6%		

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Pacific Life & Annuity	24,145	15.6%	24,145	15.6%		
Pekin Mut Life Ins	6,585,696	29.5%	6,390,750	29.6%	194,946	25.0%
PFL Life	185,563	17.9%			185,563	17.9%
Physicians Plus	54,621,252	21.3%	54,621,252	21.3%		
Pioneer Life	653,704	16.3%	351,500	13.2%	302,204	20.0%
Prevea HP	10,190,003	18.5%	10,190,003	18.5%		
Principal Life	40,451,221	24.3%	40,451,221	24.3%		
Prudential	14,163,742	8.9%	14,163,742	8.9%		
Sentry Life	1,994,298	26.8%	1,994,298	26.8%		
Sentry Select (fka John Deere)	1,332,270	20.7%	1,332,270	20.7%		
Touchpoint HP (fka United Health of WI)	23,142,444	27.9%	23,142,444	27.9%		
Trustmark	6,632,314	10.0%	6,590,832	10.0%	41,482	10.6%
UnitedHealthCare of WI (fka PrimeCare)	165,329,480	8.2%	165,329,480	8.2%		
United HealthCare Ins	21,478,490	6.2%	21,478,490	6.2%		
United of Omaha	556,035	0.0%	556,035	0.0%		
United Wisconsin Life	26,485,807	19.3%	26,485,807	19.3%		
United World Life	238,207	0.0%	238,207	0.0%		
Unity HP	29,629,143	7.0%	29,629,143	7.0%		
Valley Health Plan	6,442,000	11.0%	6,442,000	11.0%		
Wausau Preferred	358,101	6.0%	358,101	6.0%	358,101	6.0%
Wellmark Comm	4,806,208	25.8%	4,806,208	25.8%		
Wisc Phys Serv	63,055,023	10.2%	60,527,688	10.3%	2,527,335	8.6%
Woodmen Acc & Life	67,002	23.1%	67,002	23.1%		
Totals	981,567,695	15.5%	954,559,775	15.3%	27,007,920	19.8%